Impact of Contrast Echocardiography on Evaluation of Ventricular Function and Clinical Management in a Large Prospective Cohort

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Objectives
The aim of this study was to evaluate the impact of echocardiographic contrast utilization on patient diagnosis and management.

Background
Contrast echocardiography (CE) has improved visualization of endocardial borders. However, its impact on patient management has not been evaluated previously.

Methods
We prospectively enrolled 632 consecutive patients with technically difficult echocardiographic studies who received intravenous contrast (Definity, Lantheus Medical Imaging, Billerica, Massachusetts). Quality of studies, number of left ventricular (LV) segments visualized, estimated ejection fraction, presence of apical thrombus, and management decisions were compared before and after contrast.

Results
After CE, the percent of uninterpretable studies decreased from 11.7% to 0.3% and technically difficult studies decreased from 86.7% to 9.8% (p < 0.0001). Before contrast, 11.6 ± 3.3 of 17 LV segments were seen, which improved after CE to 16.8 ± 1.1 (p < 0.0001). An LV thrombus was suspected in 35 patients and was definite in 3 patients before CE. After contrast, only 1 patient had a suspected thrombus, and 5 additional patients with thrombus were identified (p < 0.0001). A significant impact of CE on management was observed: additional diagnostic procedures were avoided in 32.8% of patients and drug management was altered in 10.4%, with a total impact (procedures avoided, change in drugs, or both) observed in 35.6% of patients. The impact of contrast increased with worsening quality of nonenhanced study, the highest being in intensive care units. A cost–benefit analysis showed a significant savings using contrast ($122/patient).

Conclusions
The utilization of CE in technically difficult cases improves endocardial visualization and impacts cardiac diagnosis, resource utilization, and patient management. (J Am Coll Cardiol 2009;53:802–10) © 2009 by the American College of Cardiology Foundation

In the last decade, contrast echocardiography (CE) media have rapidly evolved and are now widely used clinically to optimize ultrasound image quality. Several studies have shown that CE improves the assessment of global and regional left ventricular (LV) function, enhances the detection of LV thrombi, and decreases variability of interpretation (1–13). It has been estimated that 10% to 15% of routine echocardiograms have incomplete endocardial resolution, reaching 25% to 30% in critically ill patients in the intensive care unit (ICU) (14).

Although there is a wealth of information regarding the benefit of CE with regard to improving image quality and assessment of LV function, there are limited published data regarding the impact of contrast agents on patient management. The present study was therefore designed to prospectively evaluate the impact of contrast use on cardiac diagnosis and management compared with noncontrast studies in a large cohort of consecutive patients who have undergone both unenhanced and contrast-enhanced echocardiograms as part of routine care.

Methods

Patient population. We prospectively enrolled consecutive patients with technically difficult studies who underwent a rest echocardiogram and received echocardiographic contrast for image enhancement at the Methodist DeBakey

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Heart and Vascular Center from June 2007 to October 2007. The stop date represented the release of the Federal Drug Administration warning on the use of echocardiographic contrast (15). The study was approved by the Institutional Review Board of the Methodist Hospital Research Institute. A total of 65 primary physicians were involved in the care of the cohort of patients, and all physicians gave permission to review their patients’ medical records. All patients who had received contrast during routine echocardiograms in the time frame of this study were included, with no patient drop-out. Studies on myocardial perfusion and stress echocardiography with contrast are not included in this report.

Unenhanced and contrast-enhanced echocardiographic studies. Before performing the echocardiography study, baseline clinical characteristics were recorded. A complete 2-dimensional and Doppler echocardiographic study was then performed using standardized protocols from the parasternal and apical windows (Sonos 5500/7500, Philips Medical Systems, Bothell, Washington; and Vivid 7, General Electric Medical Systems, Milwaukee, Wisconsin). Baseline images were obtained using second harmonic imaging and high mechanical index (1.0 to 1.5), with other settings tailored to optimize image quality.

If the echocardiography study was deemed technically difficult by the sonographer, contrast was given according to the American Society of Echocardiography guidelines (16,17). The contrast agent used was Definity (Lantheus Medical Imaging, Billerica, Massachusetts) as follows: 1.5 ml of activated Definity was diluted in 8.5 ml of saline (total solution of 10 ml), and administered in 1- to 2-ml boluses followed by a saline flush as needed to optimize image quality. The CE images were obtained using a mechanical index between 0.3 and 0.5. The contrast images were appended at the end of the noncontrast study, and all images were stored on a central server and interpreted within a few hours on an off-line workstation (Digiview 6.0, Digisonics, Houston, Texas).

Image interpretation. The noncontrast-enhanced images were interpreted first by one observer, followed by interpretation of the contrast-enhanced images and full study by another independent observer. The observers who were the assigned readers on the day of the studies were from a pool of 6 experienced echocardiographers. Both sets of images were interpreted independently by the 2 observers with special attention to: 1) the number of LV segments visualized (normal vs. abnormal wall motion); 2) estimating left ventricular ejection fraction (LVEF); 3) the suspicion or presence of an LV thrombus; and 4) image quality. Image quality was scored as: 1 = adequate; 2 = technically difficult; and 3 = uninterpretable. A technically difficult study was defined as a study in which >2 myocardial segments were not visualized at baseline from any imaging window. An uninterpretable study was defined as a study in which >50% of the endocardium was not visualized from any window and no reliable information regarding LVEF could be reported. The LVEF was estimated, when feasible, in incremental ranges of 5% (e.g., 35% to 39%, 40% to 45%, and so on) between 20% and 70%, and as <20% and >70% when it exceeded this range. Regional LV function was assessed using the 17-segment model (16). The number of segments with normal and abnormal wall motion adequately visualized was noted. An assessment of presence, absence, or suspicion of apical thrombus was also determined.

Assessment of impact of contrast on clinical management. After the separate interpretations of the noncontrast and full study with contrast were performed, the 2 interpretations were compared. Immediately afterward, and before electronically finalizing the report, the primary physician was contacted and given the echocardiographic results without contrast, and was asked about his or her management plan. Specifically, each physician was asked a set of questions by the same individual (M.K.) regarding whether he or she planned to order any more cardiac diagnostic tests (e.g., transesophageal echocardiography [TEE], radionuclide ventriculogram, stress testing, or coronary angiography) and/or alter the patient’s cardiovascular medication regimen. The results of CE images were then revealed and the primary physician was then asked by the same individual (M.K.) how these results would alter the initial management plan, if any. Cardiovascular management impact focused on initiation or discontinuation of hemodynamically active drugs (diuretics, intravenous fluids, inotropic agents, vasodilators, and/or the need for further diagnostic studies such as TEE, radionuclide imaging, stress testing, or coronary angiography. The management plan identified was checked with the subsequent hospital record. If other tests were performed, the results of ventricular function were compared with those of the echocardiographic study.

The above protocol approach and timing of the contact with the referring physician was done so that: 1) the referring physician had no access to the final report and diagnosis before we asked about impact on management; 2) each patient could serve as his/her own control, thus allowing evaluation of contrast impact; and 3) this approach did not hinder routine patient care because the final report was available soon after contact with the physician was established.

Assessment of safety. The contrast study, although prospective, did not include a prospective assessment of safety, because it was initiated and conducted before the U.S. Food and Drug Administration warning. To assess safety of contrast in this population, which included many patients with later contraindications to contrast use by the U.S. Food and Drug Administration (the majority were changed sub-
sequently to warnings), electronic hospital records were reviewed for all inpatients and a telephone call was given for the outpatients. The safety end points sought were any significant hypotension noted in the nurses’ notes, the occurrence of an anaphylactoid reaction, new chest pain, acute myocardial infarction, cardiac arrhythmia requiring intervention, cardiac arrest, or death within the ensuing 24 h after contrast administration.

**Cost–benefit and resource utilization patterns.** For estimating the economic impact, the national average of the Medicare-allowable charges for cardiovascular testing for 2008 was used. Using the Medicare fee schedule (18), the total median global charges reimbursed by Medicare were: $62.00 for echocardiographic contrast, $490.18 for a TEE, $426.30 for a resting radionuclide-gated ventriculogram, and $847.20 for a radionuclide stress test. A cost–benefit analysis was performed using the cost of using echocardiographic contrast over the cost of procedures that would have been performed, had contrast not been used. Furthermore, a cost-effectiveness analysis also was performed using the cost of contrast over the number of procedures avoided.

**Statistical analysis.** Summary statistics for demographic variables are presented as mean ± SD for continuous variables and count (%) for categorical variables. Separate McNemar tests were used to determine significantly different pre- and post-contrast proportions of subjects (summed over subgroups by locations) with uninterpretable and adequate scans (Fig. 1). Wilcoxon signed rank tests were used to test for significant differences in averages of pre- and post-contrast per-subject visualized segments and per-subject abnormal visualized segments (Fig. 2). We also tested the effects of contrast enhancement on detection of LV thrombi, for which we used the McNemar test.

Separate 1-sample tests of proportions (H₀: p = 0) were used for determining whether the fraction of patients having a positive impact for procedural change, medication change, or both was significantly different from zero. Two-sample tests of proportions were used to determine whether the proportion of patients having a positive impact (for procedural change, medication change, or both) were different across patient subgroups. Contingency table analysis (chi-square test) was used for testing heterogeneity among frequencies of positive impact (yes/no) versus frequency of nonvisualized segments before contrast partitioned into categories based on the cut points 0 to 1, 2 to 6, 7 to 11, and >12 segments.

![Figure 1 Impact of Contrast on Quality of Study](image-url)

A significant increase in quality of echocardiograms is seen after contrast use across all locations. *p < 0.0001 comparing quality before and after contrast for total and all subgroups. Inpt = inpatient; MICU = medical intensive care unit; SICU = surgical intensive care unit.
**Results**

**Patient characteristics.** A total of 632 consecutive patients with technically difficult studies who underwent CE for endocardial enhancement constituted the study population. No patients were excluded from analysis. All management decisions conformed to the response of the physicians and were verified by chart review. The cohort comprised 14.5% of the total routine transthoracic echocardiograms performed during the study period (4,362 total studies). Contrast utilization was 19% in all inpatients (545 of 2,857 examinations), with 18.2% in the inpatient wards (365 of 2,005 examinations) and 21.1% in the ICUs (180 of 852 examinations), and 5.8% in outpatients (87 of 1,505 of examinations).

Baseline patient characteristics are listed in Table 1. The majority of patients were inpatients (86.2%), with 28.4% residing in the ICUs (180 of 632 examinations). The clinical indications for the echocardiographic studies that required contrast are shown in Table 2. The majority of indications were for heart failure and for evaluation of chest pain, coronary artery disease, or acute coronary syndromes, collectively accounting for 362 (59%) of the total studies.

![Figure 2 Impact of Contrast on Segments Visualized Per Patient](image)

After contrast, a significant increase in visualization of total number of segments and of abnormal segments was observed. *p < 0.0001 comparing number of segments visualized before and after contrast. †p = 0.0016 comparing number of segments visualized before and after contrast. CE = contrast echocardiography; other abbreviations as in Figure 1.

### Table 1 Patient Characteristics

<table>
<thead>
<tr>
<th>Parameter</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>N</td>
<td>632</td>
</tr>
<tr>
<td>Age (yrs)</td>
<td>63.6 ± 14</td>
</tr>
<tr>
<td>Male</td>
<td>396 (62.7%)</td>
</tr>
<tr>
<td>Body surface area (m²)</td>
<td>2.09 ± 0.28</td>
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<tr>
<td>Past medical history</td>
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<tr>
<td>Hypertension</td>
<td>416 (65.8%)</td>
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<tr>
<td>Diabetes mellitus</td>
<td>192 (30.4%)</td>
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<tr>
<td>Coronary artery disease</td>
<td>243 (38.4%)</td>
</tr>
<tr>
<td>Chronic obstructive pulmonary disease</td>
<td>72 (11.4%)</td>
</tr>
<tr>
<td>Location</td>
<td></td>
</tr>
<tr>
<td>Inpatients</td>
<td>545 (86.2%)</td>
</tr>
<tr>
<td>Wards</td>
<td>365 (57.8%)</td>
</tr>
<tr>
<td>Surgical intensive care units</td>
<td>102 (16.1%)</td>
</tr>
<tr>
<td>Medical intensive care units</td>
<td>78 (12.3%)</td>
</tr>
<tr>
<td>Outpatients</td>
<td>87 (13.8%)</td>
</tr>
</tbody>
</table>

Data are reported as mean ± SD or n (%).

### Table 2 Indications for Rest Echocardiograms Who Required Contrast Enhancement

<table>
<thead>
<tr>
<th>Clinical Indication</th>
<th>n (%)</th>
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<tbody>
<tr>
<td>Congestive heart failure</td>
<td>190 (30.1)</td>
</tr>
<tr>
<td>Chest pain/acute coronary syndrome</td>
<td>111 (17.6)</td>
</tr>
<tr>
<td>Coronary artery disease</td>
<td>71 (11.2)</td>
</tr>
<tr>
<td>Valvular assessment</td>
<td>61 (9.7)</td>
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<tr>
<td>Hypertension</td>
<td>57 (9)</td>
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<tr>
<td>Pericardial effusion</td>
<td>28 (4.4)</td>
</tr>
<tr>
<td>Stroke</td>
<td>27 (4.3)</td>
</tr>
<tr>
<td>Other</td>
<td>87 (13.7)</td>
</tr>
</tbody>
</table>
deemed uninterpretable (Fig. 1). After review by the observers, 10 studies (1.6%) were considered adequate before contrast to make a reliable assessment of LV function. The largest group of uninterpretable studies was seen in the surgical intensive care unit (SICU), comprising almost 26% of that group. After CE, the percent of uninterpretable studies decreased from 11.7% to 0.3% and technically difficult studies decreased from 86.7% to 9.8%, with a resultant increase in adequate studies from 1.6% to 89.9% (McNemar, all p < 0.0001). The greatest degree of improvement in quality was seen in the SICU cohort. Thus, overall, there was a salvage of 558 studies (88.3%) from technically difficult or uninterpretable studies to adequate studies.

**Effect of contrast on interpretation of regional and global ventricular function.** The total number of segments visualized before contrast was 7,358 segments, equating to an average of 11.6 segments per patient or 68% of the LV myocardium. The lowest average number of segments visualized was seen in the SICU and the highest in the outpatient group (Fig. 2). After contrast administration, the total number of segments visualized increased to 10,617 segments, equating to 16.8 segments per patient or 98.8% of the LV myocardium (Wilcoxon, p < 0.0001). Again, the largest degree of improvement was seen in the SICU.

The effect of contrast on the extent of abnormal wall motion is also shown in Figure 2. The total number of abnormal segments visualized increased after CE from 2.54 ± 4.8 segments to 3.87 ± 6.5 segments (Wilcoxon, p < 0.0001). This increase was seen in all patient subgroups, but was most pronounced in the ICUs, where patients also had the greatest extent of wall motion abnormality (Wilcoxon, p < 0.0001) (Fig. 2). New wall motion abnormalities visualized after CE, and not present on the unenhanced study were detected in 156 patients (28% of studies), excluding studies initially classified as uninterpretable (H₀: p = 0, p < 0.0001). Conversely, wall motion abnormality interpreted in the unenhanced study that no longer was present after contrast was seen in 5 patients (0.9% of studies).

The addition of contrast also had a significant effect on the assessment of LVEF (Fig. 3). Interpretation of CE images produced a change in ejection fraction (defined as an absolute difference between interpretations of ≥10% based on previous studies of reproducibility), in a total of 93 (16.7%) patients. The vast majority of these were underestimations of LVEF on the unenhanced contrast images (88 studies or 94.5%). If uninterpretable studies were also included, the SICU had the greatest portion of patients with a change in LVEF after CE (36 patients or 35.3%) and the outpatient group had the lowest (12 patients or 13.7%).

**Effect of contrast on diagnosis of LV thrombus.** Before contrast administration, 35 patients were suspected to have an apical thrombus, whereas 3 patients were thought to definitely have a thrombus. After contrast enhancement, an apical thrombus was diagnosed in 5 more patients and excluded in all others except 1 patient in whom thrombus was still suspected but could not be confirmed. Thus, the number of suspected thrombi decreased from 35 patients to only 1 patient after contrast utilization (McNemar, p < 0.0001).

**Impact of contrast on patient management.** Based on the response of the treating physicians, contrast led to avoidance of further diagnostic procedures in 207 patients (32.8%) because of improved assessment of LV function (H₀: p = 0, p < 0.0001) (Fig. 4). The avoided procedures were either a TEE (67 patients, 32.4%) or a nuclear imaging study (140 patients or 67.7%: resting gated studies in 84 and stress nuclear in 56), both of which were originally planned to better assess LV function. A total of 56 patients (55%) in the SICU group had a procedure avoided, whereas 114 patients (31%) and 26 patients (33%) had procedures avoided in the inpatient ward and medical intensive care unit (MICU) groups, respectively. The SICU group had a greater degree of procedures avoided relative to the inpatient ward and outpatient groups (H₀: p₁ = p₂, p < 0.0001 for both).

From the cohort of 632 patients, 86 patients ultimately underwent coronary angiography, 36 had stress nuclear imaging, and 3 had CT angiography for evaluation of coronary artery disease. All of these patients had the additional procedures to evaluate for ischemia or coronary artery disease based on an abnormal echocardiogram. Fifty-eight of the 86 patients (67%) underwent the further testing because of CE: images were previously uninterpretable and subsequently showed LV dysfunction (n = 22 patients) or new wall motion abnormalities were noted (n = 36 patients). The LVEF after CE was within 5% of LVEF by the other modalities in 113 of 125 patients (90.4%), within 10% in 10 patients (8%), and discordant by >10% in 2 patients (1.6%).
The present investigation shows that, in addition to improving overall study quality and LV function assessment, contrast enhancement results in a significant impact on patient management. This was evident in both the reduction in the number of additional diagnostic procedures and in the significant alteration in medical management. The impact of contrast enhancement is inversely related to the

**Discussion**

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quality of the unenhanced echocardiographic study and is most pronounced in critically ill and hospitalized patients. **Impact of contrast on study quality and evaluation of LV function.** Several studies have shown that the use of contrast improves image quality and allows for a more accurate assessment of LV volumes and ejection fraction, thrombus detection, and a decrease in both intraobserver and interobserver variability (5,7–9). Improvement in evaluation of LV function is most pronounced in populations in which the baseline echocardiograms are technically very difficult, specifically in the ICU setting (12,13). One study showed an increase in the level of confidence of LVEF assessment from 56% to 91% after CE (10). Costa et al. (11) showed a salvage rate of 77% of nondiagnostic studies. Furthermore, 16.7% of patients had a change of more than 10% in LVEF after contrast enhancement. The present study corroborates these findings, showing a significant decrease in uninterpretable studies from 11.7% to 0.3% after contrast utilization. There was a salvage of 558 studies (88.3%) from technically difficult or uninterpretable studies to adequate studies. Our data also showed a significant change in LVEF in 16.7% of patients with the addition of contrast. Contrast enhancement also allowed the diagnosis of new wall motion abnormalities previously unseen on unenhancement images in 28% of the cohort. As expected, the patient subgroups that received the most benefit from contrast were those with the most suboptimal images at baseline, that is, the critically ill patients, particularly after surgery.

**Impact of contrast on patient management.** There are very limited data regarding the impact of contrast on patient management and clinical decision making. Thanigaraj et al. (19) evaluated the impact of contrast on management and its cost effectiveness in stress echocardiography, showing a significant decrease in downstream use of nuclear stress testing when contrast was used. To our knowledge, the current study is the first to show the clinical impact of CE
in patients with resting echocardiograms used in the routine clinical setting. Similar to Thanigaraj et al. (19), there were no additional procedures ordered to evaluate LV function or segmental wall analysis after contrast enhancement. In addition to avoidance of additional diagnostic procedures such as TEE or radionuclide testing in 32.4% of patients, the impact of contrast also was seen in 10.4% of patients with regard to altering cardiovascular drug regimens, including alteration of anticoagulation in patients with suspected apical thrombus. Thus, a total of 35.6% of patients receiving contrast for technically difficult studies had a significant impact on their clinical care, in terms of avoidance of additional procedures, alteration of medical management, or both.

Patients who are difficult to image with echocardiography are often referred for additional testing to obtain accurate information. Although these modalities can provide accurate information, they may be associated with additional risks, time delays, and costs. Thus, in these technically difficult to image patients, a rapid, simple, inexpensive, and safe test that results in accurate information is desirable. Cost-effective analysis of contrast use has been evaluated previously (19–21). We have previously shown the cost effectiveness of using contrast compared with TEE in select patients referred for TEE because of technically very difficult studies in the ICU (13). Our current results on the impact of contrast on management in consecutive patients requiring CE are concordant with prior data, showing a savings of $122/patient. Importantly, this cost–benefit analysis is conservative because it addresses downstream utilization of diagnostic procedures alone and does not include the potential effects of adjusting and correcting the initial medical therapy on patient outcome.

Impact of contrast varies with baseline quality of study. An interesting finding from this study is that the impact of contrast on patient management was inversely related to the quality of the baseline study. The greatest degree of improvement in evaluation of LVEF and regional function was seen in the ICU population, especially in the SICU. This same group also had the highest impact of CE on management (62.7%). This finding is important because it supports the use of contrast in patients whose baseline study is suboptimal, using the standard American Society of Echocardiography definition of >2 nonvisualized myocardial segments. Furthermore, it also underlines the importance of contrast use, particularly in hospitalized patients, because the recent initial contraindications to use of contrast outlined by the Federal Drug Administration excluded patients with cardiovascular instability—essentially a majority of patients in the ICUs—from receiving contrast for endocardial enhancement. On May 13, 2008, however, those contraindications were changed to warnings, as more data supporting the safety of CE surfaced (22). The current study further supports the safety and the risk–benefit ratio of contrast agents even in the critically ill setting, where the majority of contrast utilization in rest echocardiograms is seen.

Study advantages and limitations. The study was performed with a relatively large group of consecutive patients with no patient dropout. In addition, each patient served as their own control, as all patients were evaluated both before and after contrast administration. The assessment of impact was obtained immediately before releasing the pre- and post-contrast image results to the primary physician, and then reviewing the medical chart to confirm these findings. One limitation with the design of this study is a bias from the primary physician. It is conceivable that a given physician may alter his or her responses to the question of patient management the more times he or she were contacted. This bias was unavoidable, but was thought to be small given the large number of physicians (n = 65) involved in the cohort over an extended period of time.

Conclusions

The utilization of CE in technically difficult patients significantly improves endocardial visualization and impacts cardiac diagnosis, resource utilization, and patient management. The improvement in assessment of LV function and impact on management was more pronounced with increasing technical difficulty of the studies, which was more often seen in hospitalized and critically ill patients.

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Key Words: contrast echocardiography • impact • outcome • cost–benefit • transesophageal echocardiography.